

Literacy T-Chart – RAFT

CIP 52.0203 Logistics, Materials & Supply Chain Management

Produce clear writing that is appropriate to task, purpose and audience.

Program Task:	PA Core Standard: CC.3.6.11-12.C
701: Identify types of cartons and protective material	Description: Produce clear and coherent writing in
used in shipping.	which the development, organization, and style are
702: Demonstrate proper packing procedure.	appropriate to task, purpose, and audience.
704: Demonstrate knowledge of packaging	
documentation and labeling.	

Program Associated Vocabulary:	Writing Associated Vocabulary:
Case shipments	Role
Pallet shipments	Audience
Palletizing and securing unit loads	Format
Units of measure	Topic
Quantity pack numbers	

Program Strategy:	Literacy Strategy:
Use the RAFT strategy to help students analyze writing prompts.	RAFT is a strategy that allows students to tailor their writing to specific prompts or situations.
After introducing the RAFT strategy and before	RAFT is an acronym for
starting the project, present the following prompt to	R – role
the students.	A – audience
	F – format
Your company has invented a new	T – topic
residential/household halogen light bulb and will start	
shipment of this new product soon. Your logistics	Whole Group
team has been tasked with providing a report on the	Share a short piece of writing with the class. Lead
recommended packing operations for this new bulb.	them in a discussion to determine the writer,
Your report will need to include the following:	audience, format and topic of the piece. The piece
Types of cartons and protective materials	should be short enough to show to the entire class.
recommended	This piece could be generic or could relate to your
 Proper packing procedures 	content area.
 Package documentation and labeling, including 	

the packing list

Units of measure

Pallet designs and patterns

Quantity pack numbers

Have students brainstorm roles, audiences and

assignment.) Possible answers include:

formats as a way to ensure that they understand the

components. (Topics are generally identified in the

Program Strategy:

• Weights and measurements using a scale

Your team will send the report to your supervisor for their review.

Provide each student or team four colors of highlighters. Use one color each to highlight the role, audience, format and topic. Have students share what they identified to ensure that they understand their writing task and can collect appropriate information throughout the project.

Their RAFT analysis can also be used for peer review for revision. Highlighting the RAFT components will focus on whether the writing addresses the prompt.

Literacy Strategy:

Roles	Audiences	Formats
Student	General	Letter
Teacher	Buyers	Poster
Parent	Builders	Essay
Engineer	Students	Instruction
Welder	School Board	Manual
Nurse		Journal
		Article
		Website

Display a RAFT writing prompt with a document camera or electronic document and model how you would write in response to the prompt.

Guided Practice

Have students react to another piece of writing individually or in small groups. All students can react to the same piece or you may have a variety that include different audiences, formats or roles.

Provide students with four colors of markers. Use one color each to mark the role, audience, format and topic. Have students share what they marked. This can serve as a formative assessment to determine if students can identify the different elements in a completed piece of writing.

If you use a variety of passages, you may choose to add to the chart the class collaboratively produced earlier so that it can be used as a reference for future writing.

Application

Provide students with a RAFT assignment for the unit under study. Have them identify each of the four components before starting to write.

In debriefing, use the following questions:

- How did you recognize the elements in the prompts?
- How would changing any of the elements change the writing?
- Why is it important to identify the different elements before writing?

Listen for:

- Understanding how knowing the elements impacts writing.
- Understanding how identifying the elements can save time and improve writing.
- Changing any element affects the final product.

Instructor's Script – RAFT

Being able to correctly elements in a writing task helps students focus their work. Writing to different audiences for different purposes impacts the language, organization and style of writing and ultimately impacts how a reader responds to the writing.

Common Mistakes Made by Students

Students often use their daily informal language when writing formal pieces, which is not always appropriate.

Students sometimes struggle to maintain focus on a single purpose in their writing or to stay on one topic throughout a piece of writing.

CTE Instructor's Extended Discussion

Students need to understand that their work models that of industry professionals. Not only is their process important, but they need to be able to share that information in the workplace. The RAFT strategy helps students simulate expectations in the field by developing, organizing, and style selection appropriate to task, purpose, and audience.

Having students identify these elements and continuing to reinforce them will help students produce better writing to communicate clearly. It will also give the teacher direction in coaching students to better target their writing.

Sample Questions

Career and Technical Concepts

Question	Answer
Changing the final writing product from a packing operations report to crafting an analysis of current packing operations would impact which of the following: A. Vocabulary. B. Sentence structure. C. Length.	D. Purpose
D. Purpose.	

PA Core Reading Concepts

Question	Answer
Identify the audience in the following writing prompt: As a high school student, write an e-mail to your school principal requesting an interview on the school's inventory management system. Your audience is: A. High School Student B. High School Principal C. CTE Teachers D. Business Owners	B. High School Principal